

TABLE 13.11

Month	1	2	3	4	5	6	7	8	9	10	11	12
Sales	320	490	700	820	920	960	880	720	540	460	550	480
Forecast		320	354	423.2	502.6	586	660.8	704.7	707.8	674.2	631.4	615.1